



MONAHAN AGENCY LTD.

2506 - 41st St. • Vernon, B.C. V1T 6J9 • Phone (250) 545-3235 • Fax (250) 545-6695 • 1-800-387-1155

Dear Retailer,

Thank you for your recent inquiry regarding our services for distribution of merchandise to your store. Monahan Agency's Ltd. is committed to providing our retail customers with the best service possible. As one of your suppliers, we succeed by helping you. After all, as your business grows, so does ours. In order to be successful the following requirements must be met:

Display Fixture

- The minimum magazine display fixture should be 40 lineal feet (minimum 80 titles). All fixtures are the property of Monahan Agency's Ltd. and are supplied free of charge.

Service Charge

- The delivery and computer charge for recording your orders and your unsold copies is a minimum of \$8.95 per week providing your sales are over \$200.00 per week. If sales are less than this minimum, the charges increase as sales decrease.

Less than \$200.00 per week -	\$9.25
Less than \$150.00 per week -	\$9.95
Less than \$100.00 per week -	\$11.00
Less than \$50.00 per week -	Does not qualify for service

Discounts

- Magazines 20% Standard Discount
- Books Discount Based on Volume

Payments

- All initial orders are **C.O.D.**
- Payments thereafter are net 30 days.
- A credit application must be completed in full and returned to our office before any merchandise can be delivered.

For further information, please contact our Sales Manager at 250-545-3235, or toll free at 1-800-387-1155.

Thank you,

Monahan Agency, Ltd.